



Randolph Township School District in New Jersey Reaps the Benefits of cloud based all-in-one Nutrition process Management Software

The Challenge

With an environment that cafeteria staff members found difficult, the Randolph Township School District in Randolph, New Jersey needed a solution that would allow them to improve management of their meal processes across schools. District Business Administrator Stephen Frost experienced first-hand how the district’s older technological processes hindered efficiency.

“Since our meal & cafeteria processes were manual and used older technology, it was an arduous task to have to manage eligibility applications, payments, serve meals and get accurate reports. We spent hours and hours analyzing data, reconciling it, and compiling it into accurate reports,” Mr. Frost said. From an IT perspective, it also required technology staff to complete more work to keep basic cafeteria systems up and running at all times. Furthermore, the existing manual and technology processes required staff to be highly-trained. This was quite problematic, given the lack of experienced resources available on the market for considered purchase. After review, the district found that the annual cost of existing nutrition software and hardware was very high.

To overcome these challenges, the district sought a comprehensive and cost-effective nutrition management platform that would



ABOUT RANDOLPH TOWNSHIP SCHOOL DISTRICT – NEW JERSEY

Nestled in the hills of central Morris County in northern New Jersey, the Randolph Township School District serves more than 4,000 students from prekindergarten through 12th grade in six schools: Center Grove, Fernbrook, Ironia, and Shongum elementary schools, as well as Randolph Middle School and Randolph High School.

CASE STUDY

reduce the overhead on IT and cafeteria staff. They also needed a solution that would provide highly accurate and real-time reporting. If needed, the software would also integrate with the activity management solution (SchoolCash) & Genesis Student Information System (SIS).

The solution would need to automate all aspects of the nutrition program including Eligibility Applications, Payments, Menus, Point of Service (POS) & Reporting. The solution would also need to remove the burden of maintaining multiple systems while requiring minimal hardware and infrastructure onsite. Finally, the system would need to be reliable with 99.9% availability.

After an intensive review of available offerings and solutions on the market, Randolph Township Schools selected MealManage's online cloud-based platform.

Results

The district implemented MealManage during the 2021-2022 school year. At the same time of implementation, the integration of the platform with SchoolCash & Genesis SIS was also completed. The timing of the implementation proved to be fortuitous as it allowed the school to capitalize on the COVID-19 fueled surge in demand for contactless payments and meal distribution. Fortunately, implementation cost was drastically less and was completed in a timely, efficient manner.

As a result, the district has been able to fully remove paper-based processes and unnecessary onsite hardware. The district's adoption of online eligibility applications is now 100%. Online

payments adoption has grown to an impressive 80%. The district has reduced manual effort related to meal and cafeteria management processes by around 80%. Calls from parents regarding applications, balances payments and menus were also reduced by 85%. MealManage conveniently provides one-click accurate reports, which otherwise would have taken hours to produce.

High adoption has allowed the district to significantly reduce cash-handling costs and minimize labor-intensive tasks around reporting. Despite the high adoption rates, some parents/guardians still prefer to pay using cash and checks. However, processing and tracking these payments have been greatly simplified by using MealManage's point-of-sale (POS) solution.

"Even when a student brings cash to school, school-level staff can now digitally record the payment via MealManage POS, which is then automatically updated

"MealManage all-in-one platform has eliminated most of manual work, which has delivered significant time-savings for our staff."

to their account in real-time. This change has delivered significant timesaving for our staff." Mr. Frost said.

By the numbers



Number of
Schools

6



Number of
POS devices

25



Number of
Students

4,000+



Meals Served
Annually

500,000+



Meal Funds
Managed

\$850,000+



Online Adoption
Rate

80%



Manual Work
Reduction

85%



Paper
Reduction

90%

CASE STUDY

“We have been using MealManage for around two years now. MealManage helps us manage all of manual processes in real-time. MealManage is cost effective and easy to manage. It is a cloud based software and our IT team has minimal work on our side. We also have it integrated with our Student Information System (Genesis) so that it exports each night to MealManage. We only have to keep the information current in one system and MealManage does the rest for us when they get the export. Quick and efficient. I would highly recommend MealManage to any school or organization looking to purchase a meal software program. MealManage team is great to work with.”

- **Stephen Frost**
Business Administrator, Randolph Township School District



MealManage online platform helps automate the school nutrition program end-to-end across districts, schools, caterers / food service providers and parents. MealManage helps schools manage all aspects including Eligibility applications, Menus & Analysis, POS, Payments, Meal distribution, Production records, Inventory and extensive reporting. MealManage is very parent friendly and works on a wide variety of platforms. MealManage is serving districts & schools nationwide, and our platform helps schools save 100s of hours in admin & teachers activity. MealManage is quite cost effective for both schools and parents in comparison to competition.

Contact us at - contact@mealmanage.com